



## The U.S. Commercial Service

# Export Finance - Tools You Can Use

### Learn About Export Finance Programs

Join us to learn about export finance options that can increase your bottom line. Government and private sector experts will discuss getting paid by foreign buyers, reducing your credit risk, lines of credit, payment options, credit insurance, letters of credit, extending terms to buyers, lender guarantees, loan amounts, and other topics.

Learn about the resources available from the U.S. Commercial Service, U.S. Export-Import Bank, the Small Business Administration, and the State of Tennessee's Department of Economic and Community Development on the **Government Resources for Exporters Panel**.

Finance Experts will outline how they administer government and private lending programs to help you find best finance options on the **Finance Tools for Exporters Panel**.

The third panel, **Risk Mitigation for Exporters**, will feature experts from the export finance and legal fields who will share their perspectives to help you lower your risk on international sales.

#### Featured Speakers:

Susan Kintanar, Export Import Bank  
David Lambert, Small Business Administration  
Andy Collier, U.S. Commercial Service Nashville  
Leslee Alexander, ECD, State of Tennessee

**Additional Experts Representing:** Baker Donelson, International Risk Consultants, Inc., BB&T Bank, ExWorks Capital, Celtic Bank, SunTrust Bank, E.W. Droppa & Associates and Synovus Bank.

#### Discuss Your Business with an Expert:

A limited number of one-on-one meetings with panelists and presenters are available to seminar participants. Once you register for the seminar via the link above, you may apply for a private meeting following the seminar by sending an email to Andy Collier at 615-712-4702 or [Andrew.Collier@Trade.Gov](mailto:Andrew.Collier@Trade.Gov)

### Program Details:

#### Date:

Thursday, February 9, 2017

#### Agenda:

7:30-8:00 am Registration & Continental  
- Breakfast  
8:00-8:15 am Welcome  
8:15-9:15 am Government Resources Panel  
9:25-10:25am Finance Tools Panel  
10:35-11:35am Risk Mitigation Panel  
11:45am-2:30pm One-on-One Meetings

#### Location:

Baker Donelson Event Center  
211 Commerce Street, Suite  
800  
Nashville, Tennessee 37203

#### Cost:

\$30

#### Register:

[Click here for Registration](#)

#### About Us:

The U.S. Commercial Service, as the trade promotion arm of the U.S. Department of Commerce's International Trade Administration, is a trusted resource for international business.

For assistance, please contact the Nashville Export Assistance Center at (615) 736-2222 or [Office.Nashville@trade.gov](mailto:Office.Nashville@trade.gov)

